

Northland Utilities: Response to Hay River RFP

The Town of Hay River has issued an RFP for the distribution of power in the community. With our nearly 65-year history in Hay River, Northland Utilities is committed to the Town of Hay River, its people and to being a champion for lower rates, promoting energy efficiency and supporting economic and community development.



Our Commitment to Lowering Rates by 15%

- 💰 Work with the Town of Hay River and Government of Northwest Territories (GNWT) to:
 - Ensure NTPC's rates collect only 100% of the costs required to serve customers in each rate zone. Since 2008, NTPC has overcharged Hay River customers by \$4.2 million.
 - More appropriately allocate headquarter and general operational costs to all communities based on cost-causation, not energy consumption.
 - Change current GNWT policy to see Hay River customers only pay their fair share of Taltson transmission costs, not more like they currently do.
 - **Anticipated customer savings: more than \$1 million per year.** These savings could be achieved if GNWT policy was changed to reduce the number of rate zones from seven to two – one hydro rate zone and one thermal rate zone.
- 💰 Drive savings by implementing efficiencies in our operations and pursuing a partnership with NTPC.
 - **Anticipated customer savings: more than \$3 million per year**

Our Commitment to the Environment while Reducing Costs

- 💡 Install LED street lights to decrease long-term costs for town lighting.
- 💡 Provide energy audits for town facilities to improve efficiency and reduce costs.
- 💡 Evaluate residential and commercial solar generation and battery storage options.
- 💡 Initiate a customer program to help reduce individual electricity usage and costs.
- 💡 Provide power and water billing services to reduce town costs and increase customer convenience.

Our Commitment to the Community

- 🤝 Expand our local apprenticeship program to drive employment.
- 🤝 Commit to being a prominent sponsor of the Arctic Winter Games.
- 🤝 Leverage corporate expertise, buying power and financing to support the cost-effective building of a new recreation centre, town hall and other materials and services for the town.
- 🤝 Continue to provide access to a vast pool of stand-by emergency response services.